

IC: Fulfillment Delivery Options for Integrated Collaborate End-to-End Session ID# 11525

Douglas A. Volz







Agenda

- Collaborate 13: IC Presentations
- Introductions
 - About Doug Volz
 - About Douglas Volz Consulting, Inc.
- Business Case
- Business Process Flow
- "Where are we now..."
- PRESENTATION SPECIFICS



Collaborate 13: IC Presentations



Session Title	Session ID	Presenter	Room	Date/ Time
IC: Intercompany Orders: A Walk Through the Details	11540 Thomas Simkiss		503	April 8 th , 9:45 AM
IC: Master Data Configuration and Considerations for the Intercompany flow	11524	Mohan Iyer	503	April 8 th , 11:00 AM
IC: Intercompany Ordering, Pricing, and Sourcing Considerations	11548 Bobby Smith		503	April 8 th , 1:15 PM
IC: Procurement, Tax, and Sourcing	11490	Ketan Thanki	503	April 8 th , 3:45 PM
IC: Fulfillment Delivery Options for Integrated Collaborate End-to-End EBS Workshop	11525	Doug Volz	503	April 9 th , 8:00 AM
IC: Inter-company and Customer Invoicing. Transactions, accounting, documents, settlement	11554	Hans Kolbe	503	April 9 th , 10:45 AM
IC: Accounting Events, Wrap-up Q&A	11538	Lee Briggs	503	April 9 th , 2:00 PM



oracle applications users group

Doug Volz

Helping people use Oracle since 1990 for Cost Accounting & related Financials, MFG and EAM modules

Professional Summary

- 30+ years industry, design and consulting experience, specializing in the design, implementation and project delivery for Cost Management business solutions
- Specific areas of expertise:
 - Profit in inventory
 - Intercompany
 - A/P accruals
 - WIP analysis

- Multi-org inventory reporting
- Inventory reconciliation
- Product Line & Margin analysis
- Cost Rollup and Update
- Presenter at Collaborate (OAUG) and UKOUG since 1996
- Multi-national experience in twelve countries

Qualification Summary

- Former co-designer for Oracle Cost Management
- Lead the OAUG Cost Management Special Interest Group
- Prior Accounting and Cost Management industry experience



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Douglas Volz Consulting, Inc.

- Douglas Volz Consulting started in 2005 to provide:
 - Cost Accounting business solutions
 - Cost Accounting System Designs
 - Procure to Pay Business Improvements
 - Project Management and Advisory Services
 - Cost Reporting Solutions

Sample Project Experience:























Business Case

- The purpose of this business case is to show a Sales Order to a customer satisfied by creating and procuring material through a PO, from a supplier in a different operating unit. In this Drop-shipment scenario the material is directly shipped to the customer from the vendor.
- The corresponding Logical transactions are shown and also the Financial transactions are shown, which will span across 2 different Operating Units:
 - Vision Germany
 - Vision Operations





Business Case

- "Vision Enterprises" provides high-end lenses and camera equipment world wide.
 - Key manufacturing and distribution centers are in European countries,
 Germany, Poland, Netherlands, Slovakia traditional glass and high
 end lens manufacturing areas.
 - "Vision" company negotiates with a customer in the US for the sale of camera equipment and some spare parts.
 - The sale is made by the US Subsidiary. The equipment is supplied by the German world-wide distributor out of its internal warehouse.





Transaction Flow

Enter Sales Order

Review Journal Entries

Internal Requisition

Invoice End Customer Purchase Order

Item Receipt

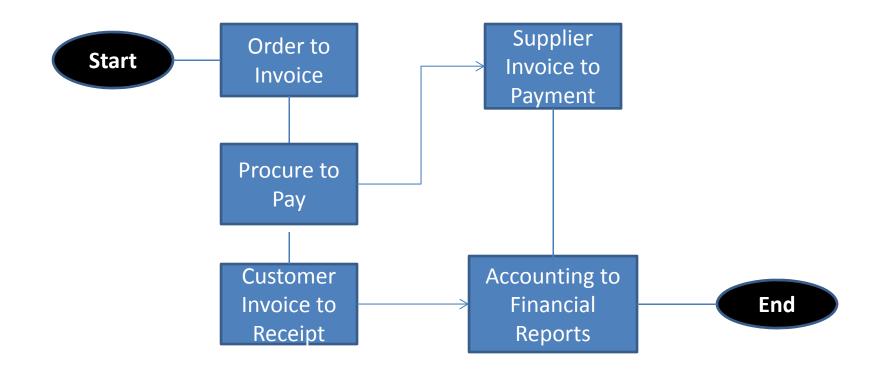
Vision Operations

Vision Germany





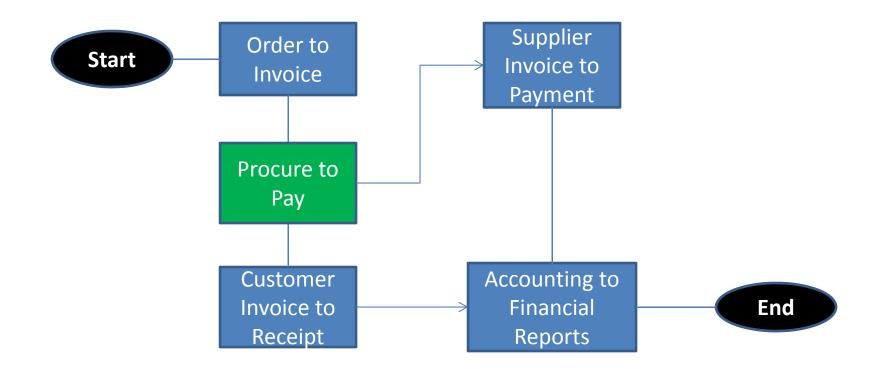
Business Process Flows







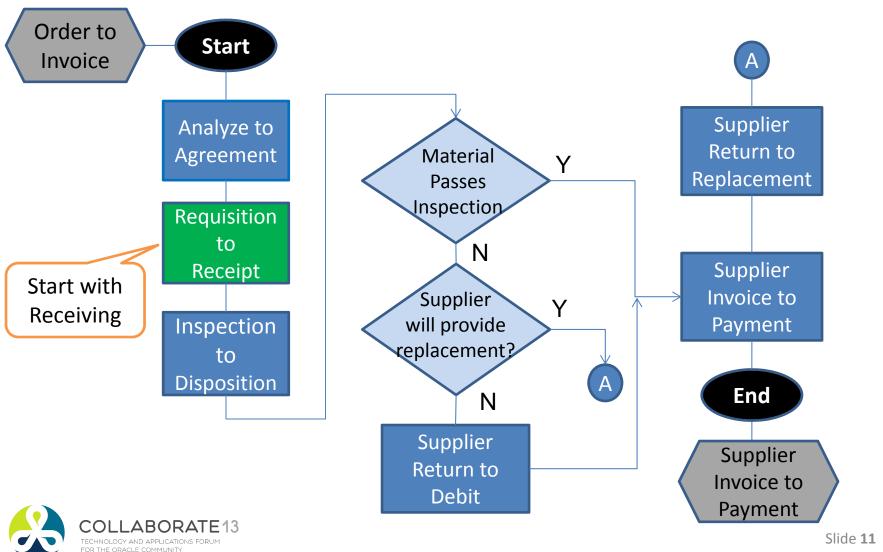
Where are we now?





Procure to Pay

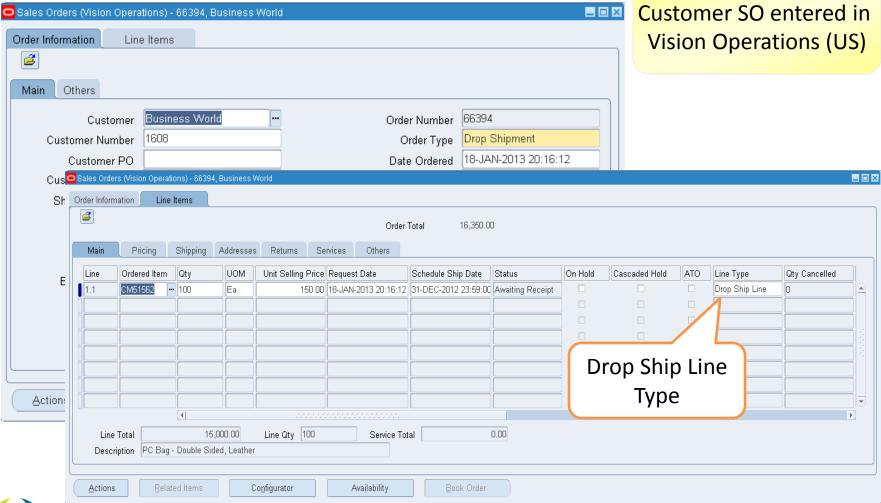




Refresher – Drop Ship SO



Menu path: Order Mgmt Super User => Orders, Returns => Order Organizer => 66394



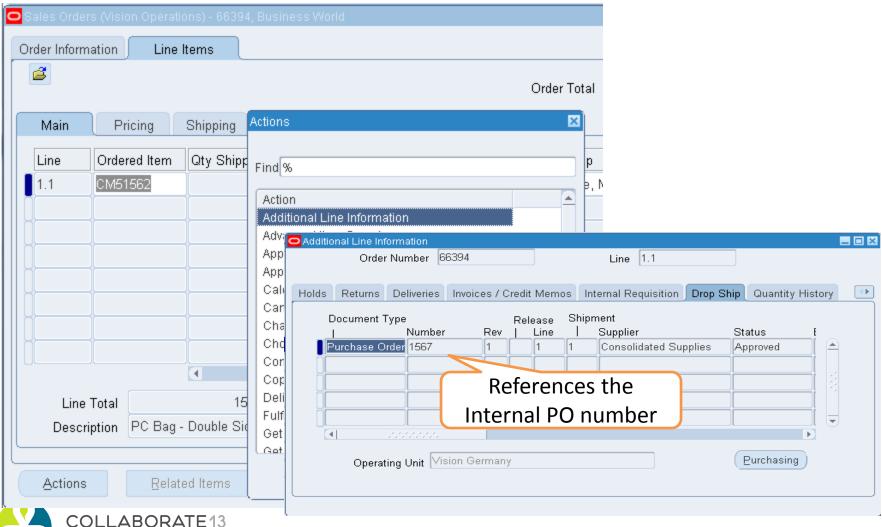


Refresher – Drop Ship SO

TECHNOLOGY AND APPLICATIONS FORUM



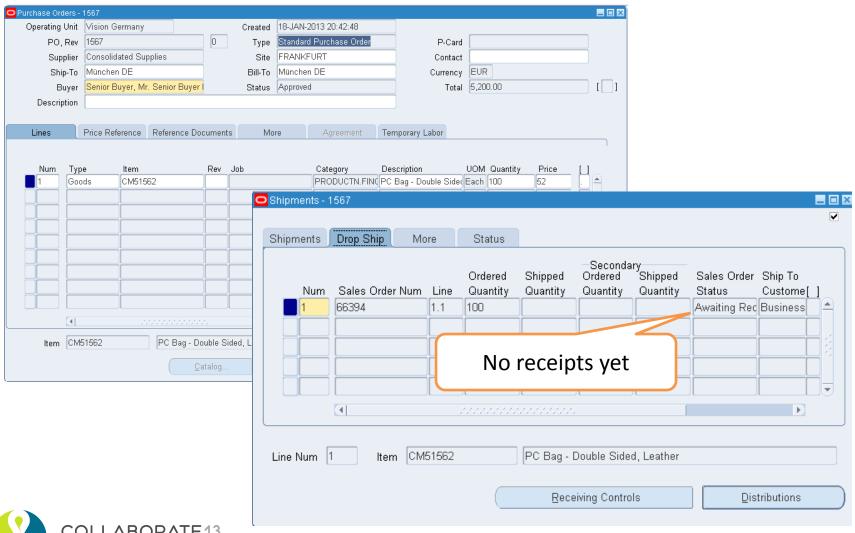
Menu path: Order Mgmt Super User => Orders, Returns => Order Organizer => Line items => Actions => Additional Line Information



Refresher — Drop Ship PO Menu path: Vision Germany => Purchasing => => Purchase Order Summary => Shipments



TECHNOLOGY AND APPLICATIONS FORUM FOR THE ORACLE COMMUNITY

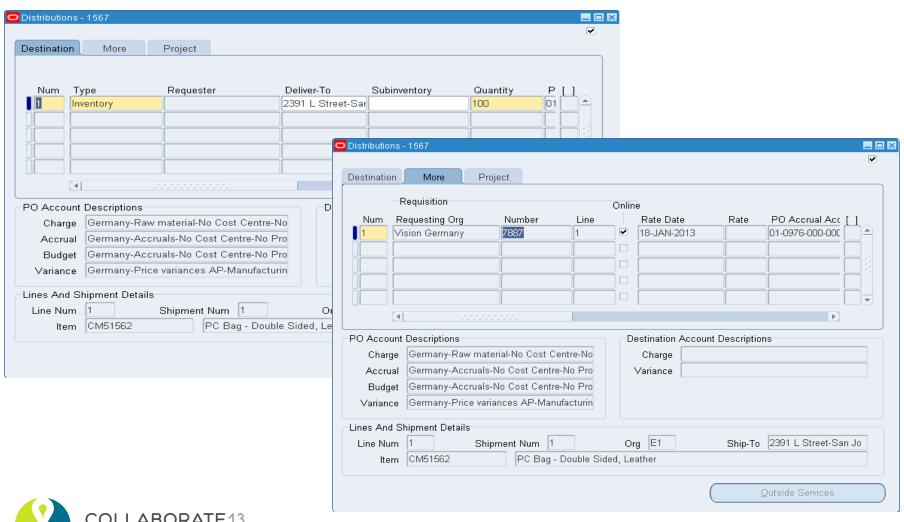


Refresher – Drop Ship PO



Menu path: Vision Germany => Purchasing => => Purchase Order Summary => Distributions

TECHNOLOGY AND APPLICATIONS FORUM



Refresher – Intercompany Setup



Menu path: Inventory => Setup => Organizations => Intercompany Transaction Flows



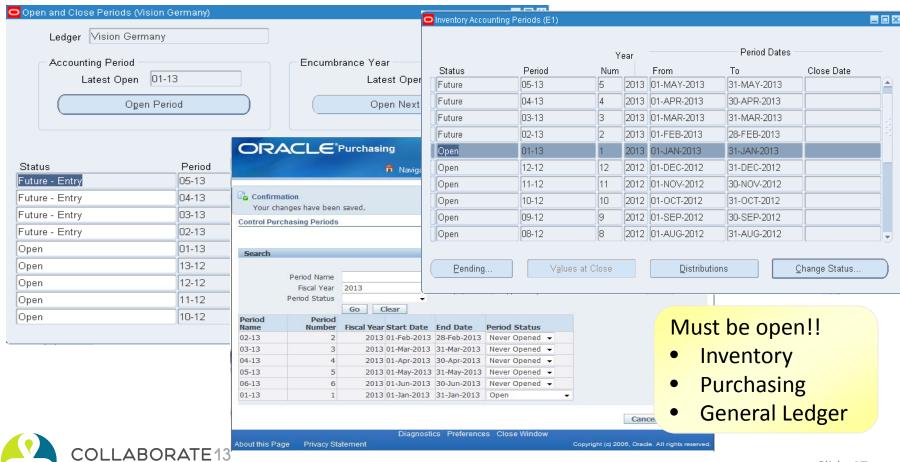




Open Accounting Periods

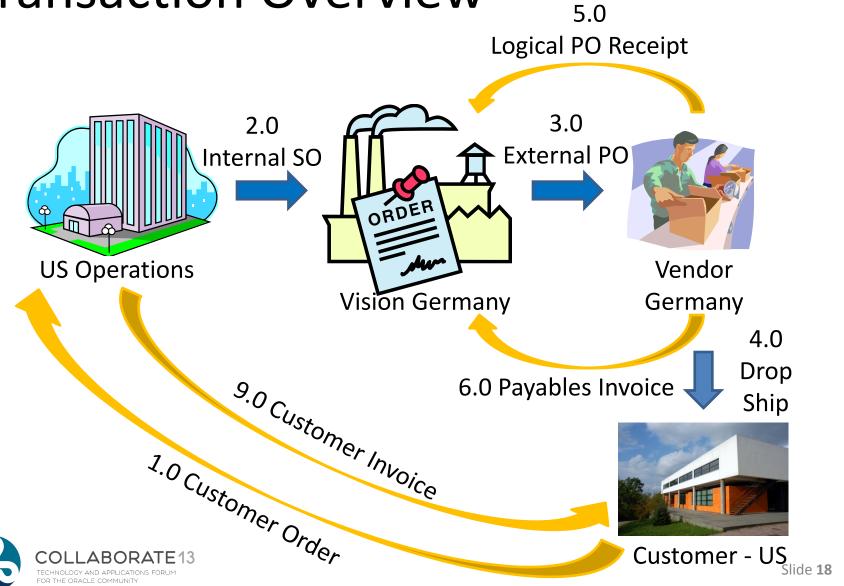
Menu path: Purchasing => Setup => Financials => Accounting => Control Purchasing Periods
Cost Management => Accounting Close Cycle => Inventory Accounting Periods
General Ledger => Setup => Open/Close

TECHNOLOGY AND APPLICATIONS FORUM



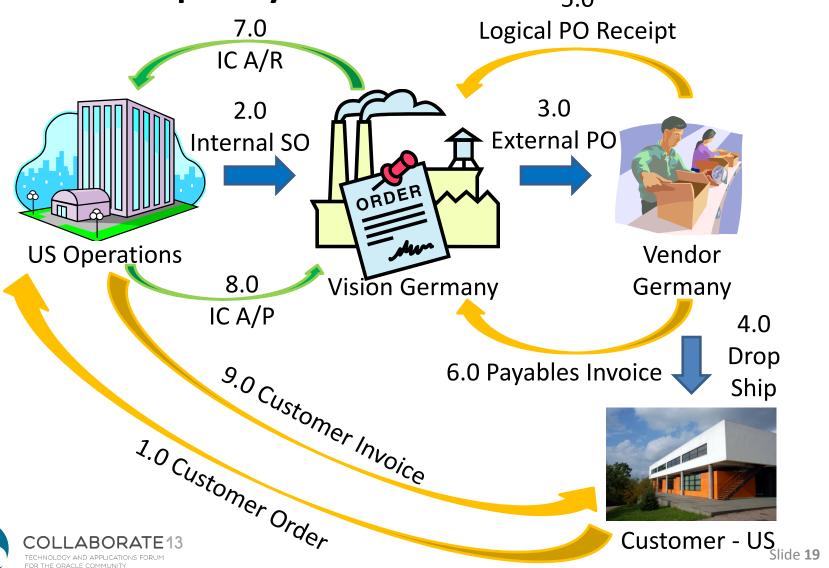


Transaction Overview





Intercompany Overview



Receive the Materials into Vision Germany (E1)



Item Receipt

Field	Value
Responsibility	Purchasing Vision Germany

Perform a logical receipt (this means a non-physical movement)

- The logical receipt of the material in E1 updates the Sales Order in Vision Operations to a Fulfilled status
- This action signifies the product has shipped to the customer, yet, does not update the inventory values in Vision Germany

Purchasing > Receiving > Receipts > Select E1 Vision Germany from the Organizations LOV

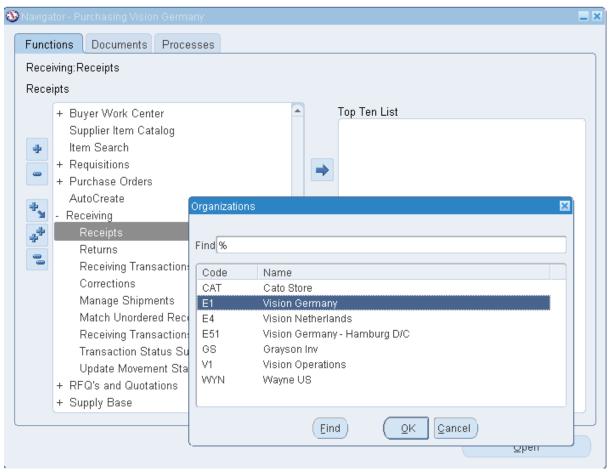
Receive into the Subinventory S1





Logical Receipt

Menu path: Purchasing Vision Germany => Receiving => Receipts => E1 Organization (LOV Vision Germany OU)







Find Expected Receipts

C	Find Expected Receipts (E1)				_
	Supplier and Internal	Customer				
	Operating Unit	Vision Germany				
	Source Type	All ▼				
	Purchase Order Line	1567		Release Shipment		
	Requisition		Line	Shipment		
	Supplier			Supplier Site		
	Receiving Location			□ nclu	ude Closed POs	
	Item Date Ra	anges Shipments	Destination			
	ltem, R Catego Descriptio Supplier Ite	ry on				
		Unordered		<u>C</u> lear	Find	





Enter Receipt Transaction

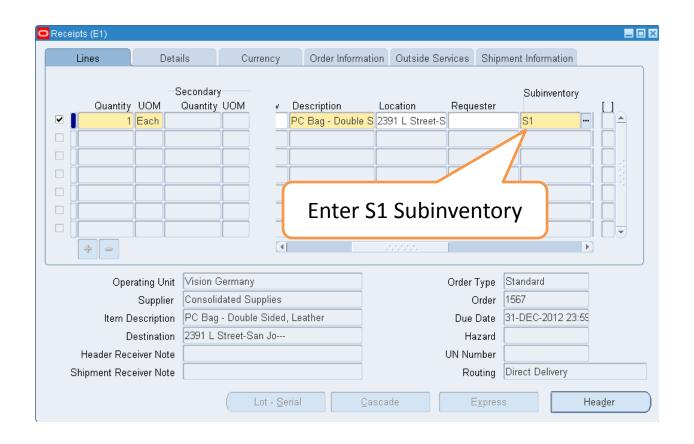
Menu path: Purchasing Vision Germany => Receiving => Receipts => E1 Organization

TECHNOLOGY AND APPLICATIONS FORUM FOR THE ORACLE COMMUNITY

Receipt Header (E1)								Į.	.□×					
	<u>New Receipt</u>					○ A₫d ⁻	To Rece	eipt						
Receipt				Receip	t Date	18-JAN	I-2013 2	23:43						
Shipment	1567-1	Rece	eipts (E1)											_ = ×
Packing Slip			Lines	Deta	ils	Cun	rency	Order Infor	mation	Outside Services	Ship	ment Information		
Freight Carrier														
Containers			Quantity		Secondary Quantitγ		Des Typ	tination •	ltem		Rev	Description L	r 1	
Supplier	Consolidated Suppli	•		Each	Guantity			ntory	CM515	62		PC Bag - Double S 2	Н	
Comments														
													H	
													H	
													H	<u>_</u>
			4 -				4	555555				D		~
			•	_	Vision G		onlina					Standard 1567		
				Supplier scription	PC Bag			eather			Order Date	31-DEC-2012 23:59		
					2391 L S						azard			
			Header Rece	iver Note					ĺ	UN No	ımber			
			Shipment Rece	iver Note						R	outing	Direct Delivery		
(0)							.ot - <u>S</u> eria	al	<u>C</u> ascade	•	E <u>x</u> pres	He He	ader	



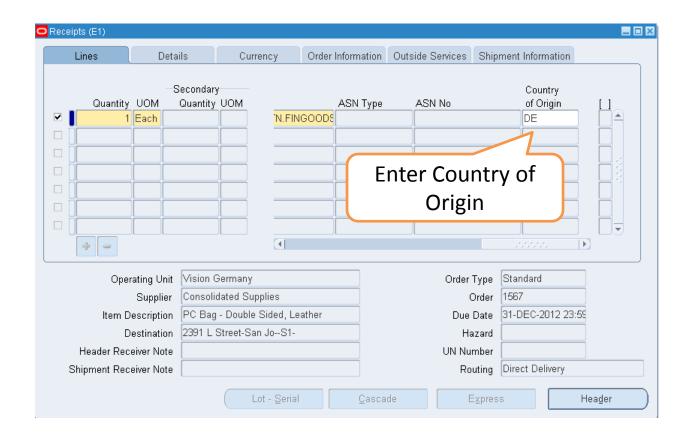
Enter Receipt Transaction







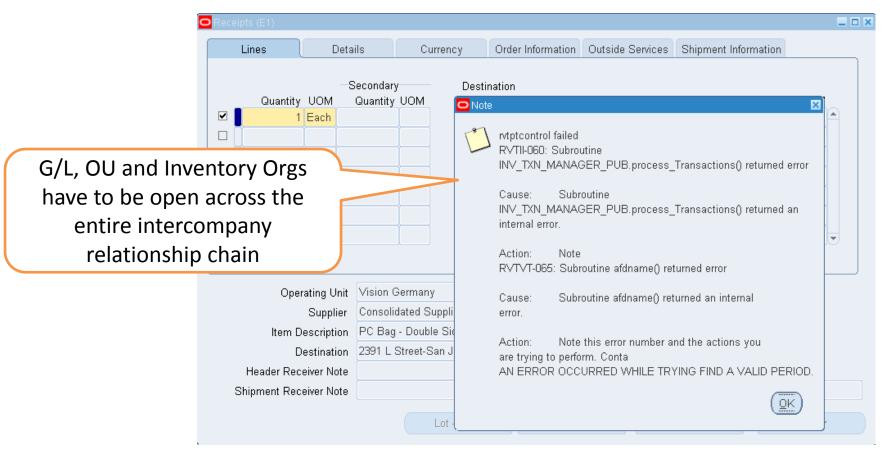
Enter Receipt Transaction







Logical Receipt – Oops ...







Logical Receipt – Find Errors

Menu path: Purchasing Vision Germany => Receiving => Transaction Status Summary

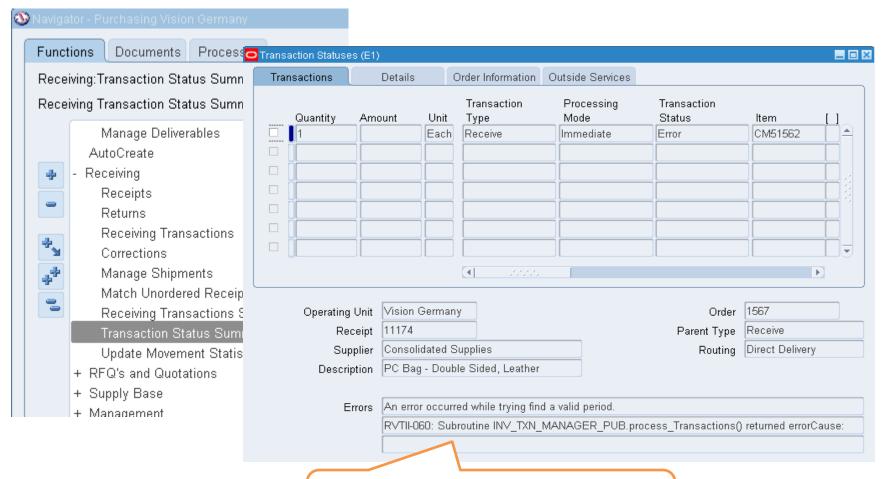
Functions Documents Processes Receiving:Transaction Status Summary	Find Transaction Statuses (E1) Supplier and Internal Customer
Receiving Transaction Status Summary Manage Deliverables AutoCreate - Receiving Receipts Returns Receiving Transactions Corrections Manage Shipments	Operating Unit Source Type All Receipt Purchase Order Shipment Requisition Line Shipment Supplier Supplier Site Current Location
Match Unordered Receipts Receiving Transactions Summary Transaction Status Summary Update Movement Statistics + RFQ's and Quotations + Supply Base + Management	Item Receipt Details Transaction Details Shipments Destination Item, Rev Category Description Supplier Item Clear Find





Logical Receipt

Menu path: Purchasing Vision Germany => Receiving => Transaction Status Summary





Until all the periods were opened we kept on getting this error



Inventory Periods Open

Menu path: Inventory=> Accounting Close Cycle => Inventory Accounting

To summarize, we had to open up:

- Every inventory org in the Inter-Org Relationships setup, including any Nodes
- Every OU in the Inter-Org Relationships setup, including any Nodes
- Every Primary ledger related to the Inter-Org Relationships setup, including any Nodes





Reprocessing PO Receipts

Menu path: USE SQL ...

Not able to Reprocess Failed PO Receipts via a Form

- You can only DELETE from the Transaction Statuses form
- So Either you DELETE and re-enter the PO receipt or ... reset via SQL:

```
UPDATE po.rcv transactions interface rti
```

SET rti.processing status code = 'PENDING',

rti.processing_mode_code = 'BATCH',

rti.transaction status code = 'PENDING'

WHERE rti.processing_mode_code = 'IMMEDIATE'

AND rti.transaction_status_code = 'ERROR'

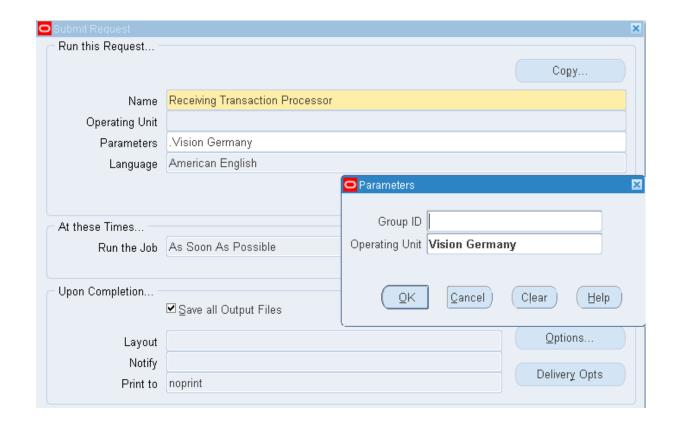
AND rti.to_organization_id = 911;





Reprocessing PO Receipts

Menu path: Purchasing Vision Germany => View Requests => Submit New Request => Receiving Transaction Processor

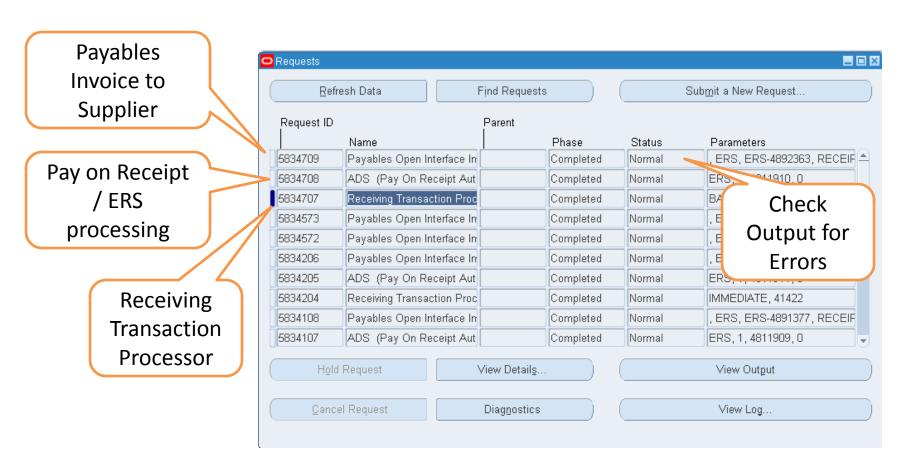






Processing PO Receipts

Menu path: Purchasing Vision Germany => View Requests







Processing PO Receipts

Menu path: Purchasing Vision Germany => View Requests => Payables Open Interface Import => Output

Report Date: 20-JAN-2013 15:42

ERS

ERS-4891385

Page: 2

Payables Open Interface Import Report

Hold Name: Hold Reason:

GL Date:

Purge: No Summarize Report N

Payables Open Interface Rejections Report

Vision Germany

Source Name:

Group:

Supplier Number	Supplier Name	Invoice Number	Invoice Date	Invoice Currency			Reason	Description
1014	Consolid ated Supplies	ERS-11178- 163654	20-JAN-13	EUR	103.6	1	Acct date not in open pd	Accounting date is not in an open period

Total Invoices Rejected:



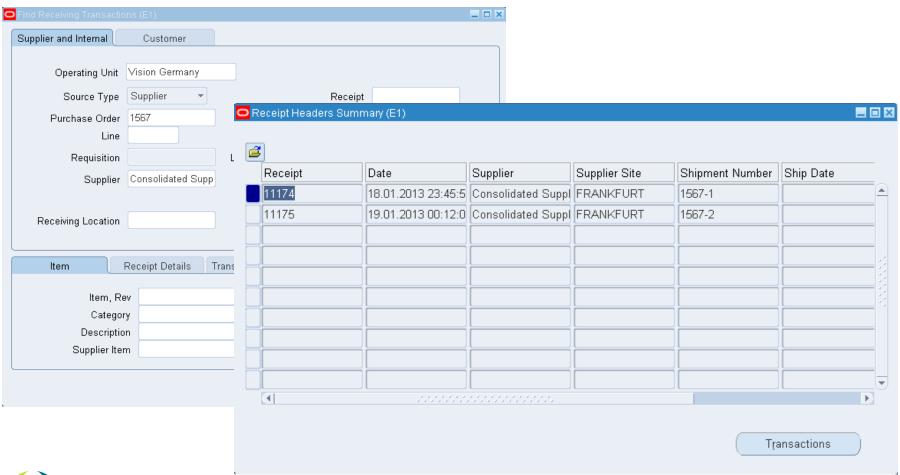
Check
Output for
Errors

Slide 33



Find Receiving Transactions

Menu path: Inventory Vision Germany => Transactions => Receiving => Receiving Transactions



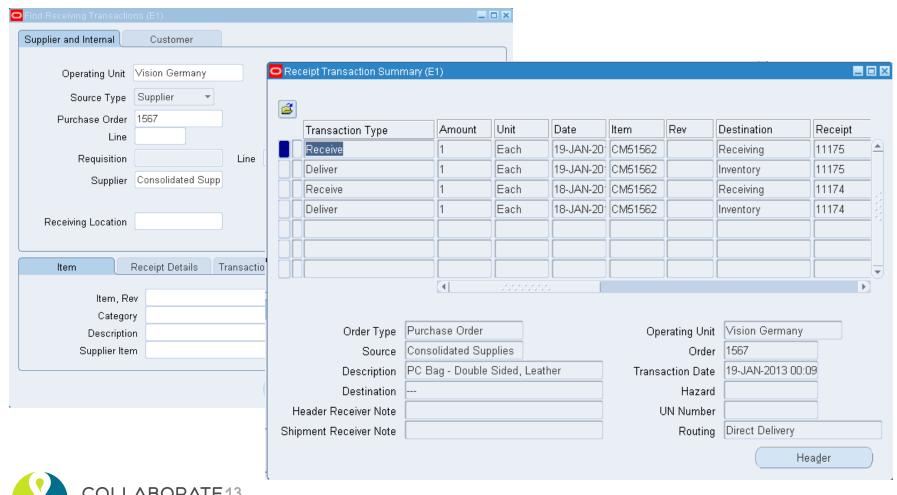




Find Receiving Transactions

Menu path: Inventory=> Transactions => Receiving => Receiving Transactions

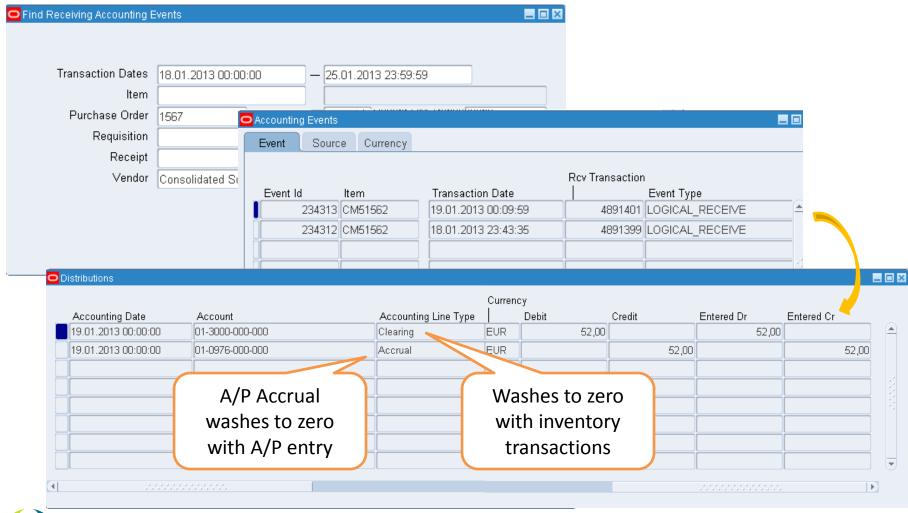
FOR THE ORACLE COMMUNITY





Find Receiving Accounting Transactions

Menu path: Vision Germany => Cost Accounting => View Transactions => Receiving Accounting Events







Find Material Transactions

Menu path: Inventory=> E1 => Transactions => Material Transactions

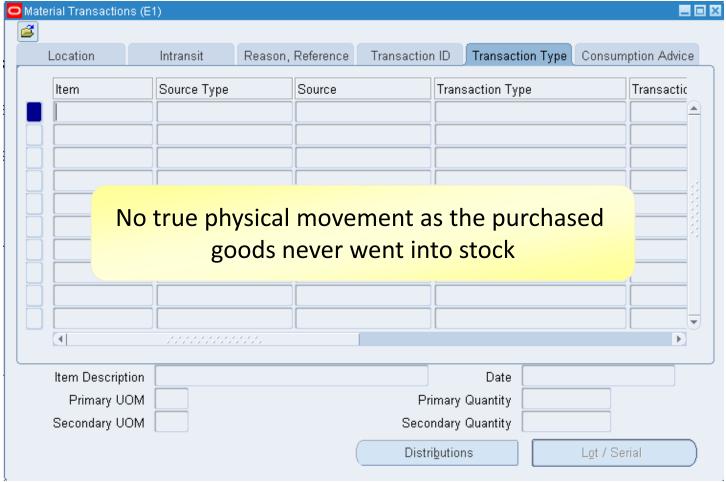
Find Material Transactions (E1)				
Transaction Dates	20-JAN-2013 00:00:00	- 25-JAN-2013 23:	59-59	
	CM51562		30.30	
ltem		Revision		
Description	PC Bag - Double Sided, Le			
Category Set		Category		Unchecked –
Subinventory		Locator		
Lot		Serial		means
Supplier Lot				physical
				transactions
Source Type				
Source			☐ Include Logical Trans	sactions
Action			☐ <u>Subinventory</u> Transfe	er
Transaction Type			☐ Cost Group Transfer	
Transaction Quantities	-			
Supplier			Consumption Advice	•
Transferred to Projects	▼		Costed	▼
			<u>C</u> lear	Find





Find Material Transactions

Menu path: Inventory=> E1 => Transactions => Material Transactions







Find Material Transactions

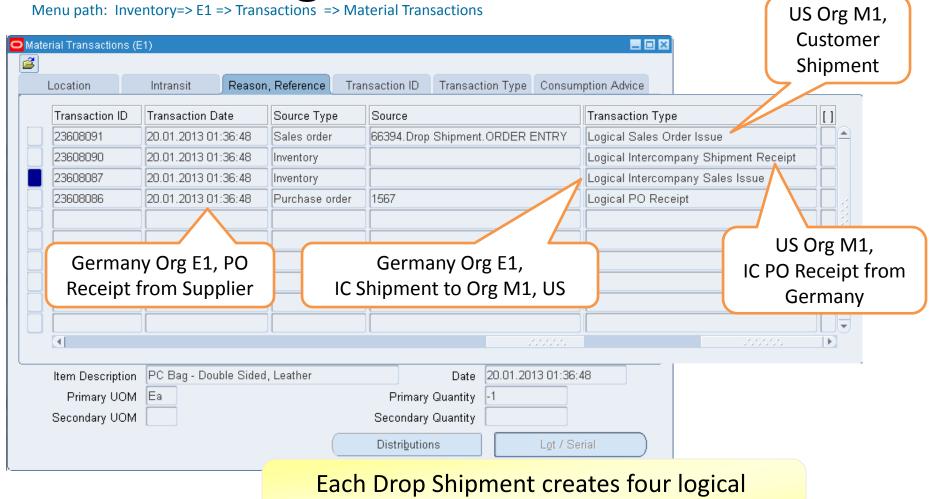
Menu path: Inventory=> E1 => Transactions => Material Transactions

Transaction Dates	20-JAN-2013 00:00:00	- 22-JAN-2013 23	3:59:59	
ltem		Revision		
Description]	
Category Set		Category		
Subinventory		Locator		Check
Lot		Serial		Logica
Supplier Lot				_
				Transacti
Source Type				
Source			🗹 Include Logical Transaction	าร
Action			☐ <u>S</u> ubinventory Transfer	
Transaction Type			□ Cost Group Transfer	
Transaction Quantities	- [
Supplier			Consumption Advice	▼
Transferred to Prejects			Contad	T
D + + la a		ual an la aissi		
But the	ere are virti	ual or logical	movements	



Material Logical Transactions



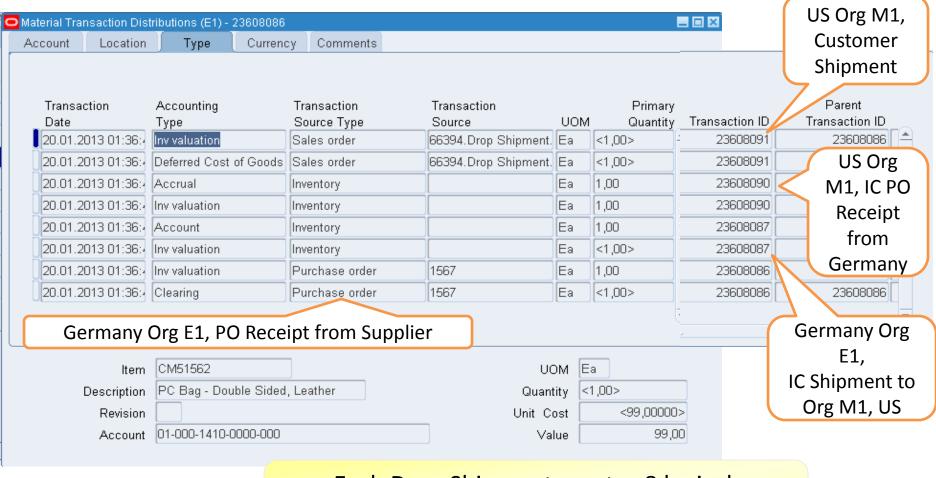


material transactions



Material I/C Accounting

Menu path: Inventory=> Transactions => Material Transactions => Distributions





Each Drop Shipment creates 8 logical material accounting entries



Material I/C Accounting

Menu path: Custom Reporting

					Cost							
Operating Unit	Org	Txn Id	Со	Acct	Ctr	Product		Acctg Line Type	Subinv	Transaction Type	Quantity	Txn Amount
Vision Germany	E1	23608087	01	7240	000	000		Account	S1	Logical Intercompany Sales Issue	1	52.00
Vision Germany	E1	23608087	01	3000	000	000		Inv valuation	S1	Logical Intercompany Sales Issue	-1	(52.00)
Vision Germany	E1	23608086	01	3000	000	000		Clearing	S1	Logical PO Receipt	-1	(52.00)
Vision Germany	E1	23608086	01	3000	000	000		Inv valuation	S1	Logical PO Receipt	1	52.00
Operating Unit	Org	Txn Id	Со	Dept	Acct	SubAcct	Prod	Acctg Line Type	Subinv	Transaction Type	Quantity	Txn Amount
Vision Operations	M1	23608090	01	000	1410	0000	000	Inv valuation		Logical Intercompany Shipment Receipt	1	(99.00)
Vision Operations	M1	23608090	01	000	5290	0000	000	Accrual		Logical Intercompany Shipment Receipt	1	99.00
Vision Operations	M1	23608091	01	000	1410	0000	000	Inv valuation		Logical Sales Order Issue	-1	99.00
Vision Operations	M1	23608091	01	520	1415	0000	000	Deferred Cost of Goods Sold		Logical Sales Order Issue	-1	(99.00)

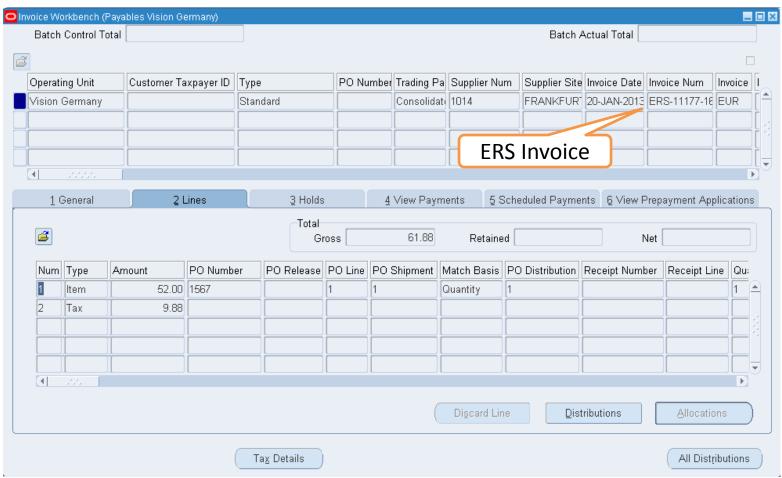
Custom Reports really help with understanding intercompany transactions





Find Payables Invoice

Menu path: Vision Payables Germany => Invoices => Inquiry => Invoices

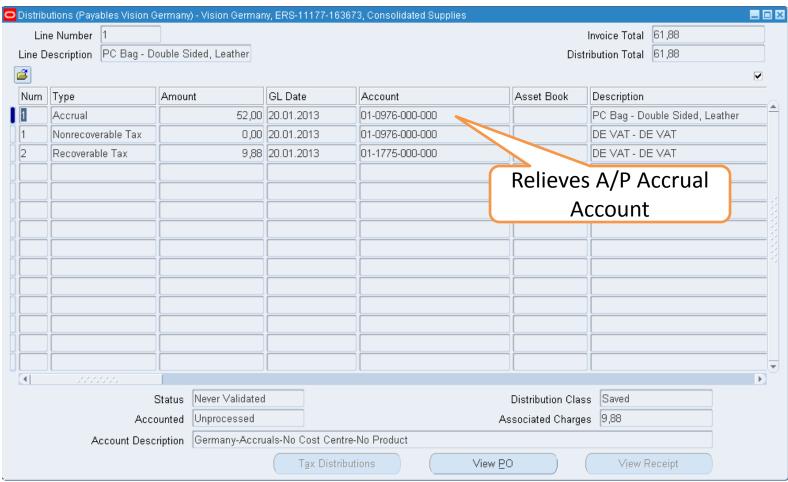






Payables Invoice Accounting

Menu path: Vision Payables Germany => Invoices => Inquiry => Invoices => Distributions







Revised Sales Order Status

Menu path: Order Mgmt Super User => Orders, Returns => Order Organizer => 66394

Sales Orde Order Inford	ers (Vision Operat mation Line	ions) - 6639 Items	4, Business W	orld		Order	Total 16,350.0:	2		The statu	us is n	ow "Shipped	"	
Main	Pricing	Shipping	Addresses	Returns	Sen	vices Others			//					
Line	Ordered Item	Qty	UOM	Unit Selling F	Price F	Request Date	Schedule Ship Date	Status	On Hold	Cascaded Hold	ATO	Line Type	Qty Cancel	lled
1.1	CM51562	- 1	Ea	15	50.00 1	18-JAN-2013 20:16:12	31-DEC-2012 23:59:00	Shipped				Drop Ship Line	0	\equiv_{\triangle}
1.2	CM51562	1	Ea	15	50.00 1	18-JAN-2013 20:16:12	31-DEC-2012 23:59:00	Shipped				Drop Ship Line		
1.3	CM51562	98	Ea	15	50.00 1	18-JAN-2013 20:16:12	31-DEC-2012 23:59:00	Awaiting Receipt				Drop Ship Line		
														₹
Line Total 15,000.00 Line Qty 100 Service Total 0.00 Description PC Bag - Double Sided, Leather														
<u>A</u> ction:	s Relat	ted Items	Co	onfigurator		Avajlability	Book Order							



T Accounts for Drop Ship



Event	Clea	eiving aring (1)		ntory aring (1)		OGS	A/P A	ade Accrual E1)	Paya	ade ables (1)	Receiv	C vables (1)	I/C Reve (E1	nue
1. PO Receipt (PO Rcvg)	52	<u>. '/</u>		<u>''/</u>		<u>[1) </u>			<u></u>	. 1)		<u>''' </u>		<u>') </u>
2. Logical PO Receipt (IN		52	52											
3. Logical IC Sales Issue				52	52	2								
6. A/P ERS Supplier Invoi	ce						52	2		52				
7. I/C AR (AutoInvoice)											52			52
On the next IC presentation	A/P A	C ccrual I1)	=	C able	Inver Clea (M	ring	Defe CO (M	GS	Trac COC (M ²	SS	Recei	ide vable l1)	Trad Reve (M ²	nue
4. Logical IC Shipment Receipt	99			1)		99		_		<u>'/</u>	(IV			<u>., </u>
5. Logical Sales Order Iss	sue				99			99						
8. I/C AP Invoice	120			120										
9. COGS Recognition							99			99				
9. Customer Invoice		On	the ne	evt IC	<u>ا</u> ر						120		ı	120
COLLABORAT TECHNOLOGY AND APPLICATIONS FO	E13		esenta			Hit	a Ma	ajor Bu	ıg, E	ntrie	es		Slide 46	;
FOR THE ORACLE COMMUNITY		711					Book	ed in F	Reve	rse				

T Accounts for Drop Ship



		eiving aring	Inve	ntory	I/C C	ogs	A/P A	ade ccrual	Trade Payables		C vables	I/C Revenue
Event	<u>(E</u>	1)	<u>(E</u>	1)	<u>(E</u>	1)	<u>(E</u>	1)	(E1)	<u>(E</u>	1)	(E1)
1. PO Receipt (PO Rcvg)	52							52				
2. Logical PO Receipt (IN	V)	52	52									
3. Logical IC Sales Issue				52	52	2						
6. A/P ERS Supplier Invo	ice						52		52			
7. I/C AR (AutoInvoice)										52		52
On the next IC presentation	A/P A	C ccrual 11)	Pay	C able [1)	Inver Clea (M	ring	Defe	GS	Trade COGS (M1)	Rece	ade ivable 11)	Trade Revenue (M1)
4. Logical IC Shipment Receipt		99			99							
5. Logical Sales Order Is	sue					99	99					
8. I/C AP Invoice	120			120								
9. COGS Recognition								99	99			
9. Customer Invoice		On	the ne	ext IC			ı		ı	120		120
COLLABORAT TECHNOLOGY AND APPLICATIONS FOR THE ORACLE COMMUNITY	TE13 DRUM		esenta				Corre	ected	Entries		S	lide 47



What's Next?

• Session: 11554

IC: Inter-company and Customer Invoicing.
Transactions, accounting, documents, settlement

Areas of Focus:

- Intercompany A/R
- Intercompany A/P
- Revenue and COGS Recognition
- Consolidations and Intercompany Profit Elimination
- International Invoicing considerations



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Douglas Volz (doug@volzconsulting.com)



Professional Background

Doug Volz is a Senior Architect and Advisor for Oracle Application projects, specializing in Cost Management and Intercompany processes. He has 30 years accumulated experience, including 5 years in Oracle Development (co-designing Oracle Cost Management) and 12 years in industry in Cost and Accounting Management positions. His Manufacturing and Cost systems experience covers project management, software design/development, delivery and consulting services, for both Oracle Corporation, and multiple international consulting firms. Prior to his systems career, Mr. Volz also held numerous management accounting positions for telecommunications, defense, and electronics companies.

In his consulting roles, Doug has served over 100 clients. Many of these were multi-org, multi-currency with global footprints. Countries include US, Mexico, UK, Netherlands, Belgium, Taiwan, P.R.O.C., Norway, Japan, Italy, Switzerland and Germany.

Doug leads the OAUG Cost Management Special Interest Group. He also advises and participates on the Oracle Customer Advisory Board for Fusion Costing and for the SCM Financial Orchestration Functional Forum.

Core Expertise	Experience						
 Multi-organization, Multi-currency Implementations Cost Accounting Processes Project Management and Senior Project Advisor Core manufacturing & EAM processes Cost Management Intercompany Inventory Bills of Material WIP Systems Integration and Data Conversions 	Sample of clients served: Beckman Coulter (US) Celgene (US, Switzerland) Garlock Sealing Tech. (US, Germany) Logitech (US, Taiwan, P.R.C.) Matsushita (UK, Mexico) NTL (UK, now Virgin Media) TCI International (US) Onninen AS (Norway)						





Any Questions?

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Any Questions?



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